











2008 HDD Data Total Pipe installed (includes main&serv.) 32,576ft. Cost/ft. Actual 2008 employee labor w/fb & pr taxes \$518,338 \$15 91 (includes mgmt. & rep., OT, 100% FB adder) **HDD Machine Cost** \$126,767 HDD Trailer (from STS Trailer Sales) \$14,000 **Equipment Total** \$140,767 \$4.32 Crew Truck cost (\$1,100x12 months) \$13,200 Pick-Up Truck Cost (\$750x12 months) \$9 000 Vehicle cost \$22,200 \$.68 Totals \$681,305 \$20 91 nationalgrid Note: Approx. 3,000 ft of main was installed in RI

2008 HDD Cost Saving Calculations

- 2008 Central Region conventionally installed 33,175 ft of replacement main by in-house crews at \$96.41/ft
- 2008 Ave cost to install new services conventionally by in-house crews was \$2,314 per service, ave length per service was 75 ft, or \$30.85/ft.
- Weighted average cost per foot for repl. main and new services above is \$53.06. (This is the work included in the HDD cost per foot on previous page)
- The above main job costs include tie-ins, which is not in the HDD costs.
- Assuming it costs approximately \$10/ft. for the main tie-ins, savings potential could be (\$53.06 -\$10= \$43 06 vs. HDD cost/ft. \$20.91) \$22.15/ft.

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2008 HDD Cost Saving Calculations

- So, for discussion sake, we should estimate a conservative range of savings from \$10/ft to \$20/ft based on the previous bullet of \$22.15/ft in savings.
- Assuming we will install another 32,500 ft, potential cost savings could be from \$325,000 to \$650,000 annually.
- The payback for the \$140,767 equipment cost could be achieved by installing as little as 7,038 ft to as much as 14,076 ft, based on the cost savings range from above.

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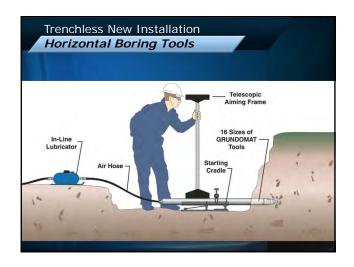






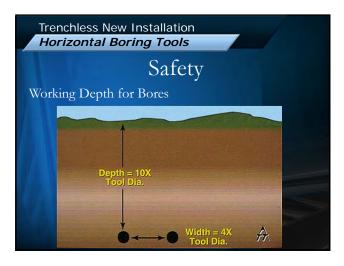














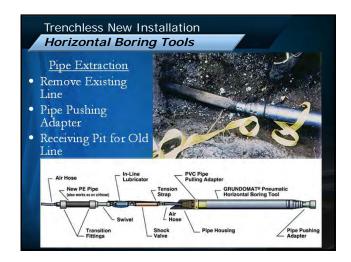




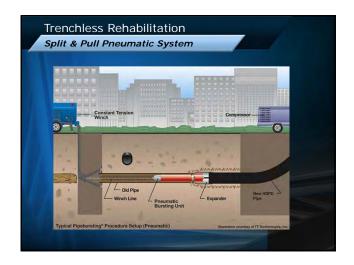




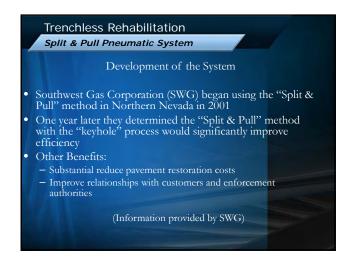


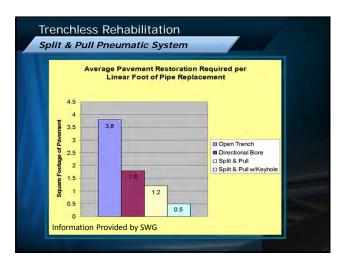




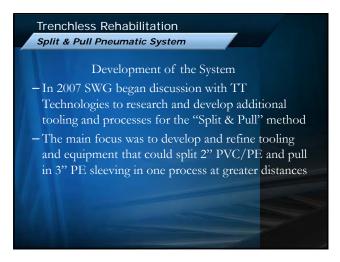


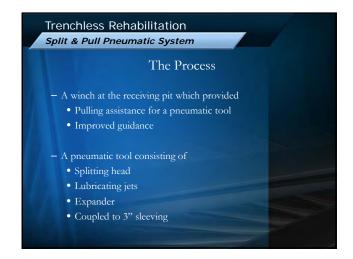


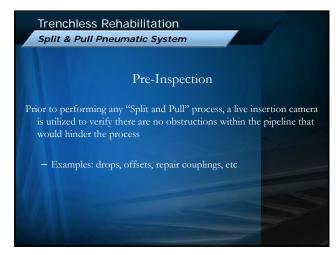








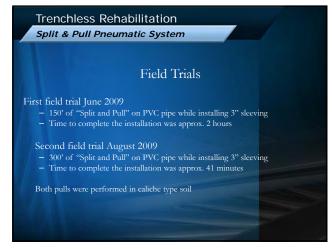




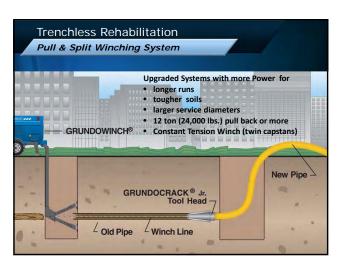


















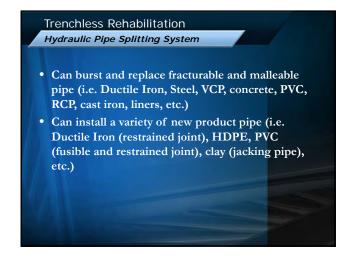


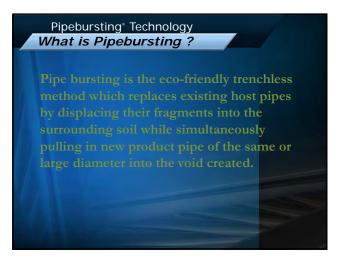




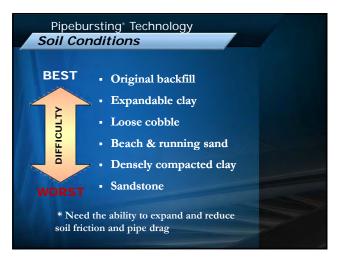


Trenchless Rehabilitation
Hydraulic Pipe Splitting System
Equipment is powered by a hydraulic power pack
"Quicklock" bursting rods are guided through existing host pipe with a "guide rod" and attached to new pipe which is pulled back towards you
While pulling back the "Quicklock" burst rods, the tool and expander fracture the host pipe, displacing the fragments into the surrounding soil while pulling in the new pipe with forces up to 600,000 lbs.

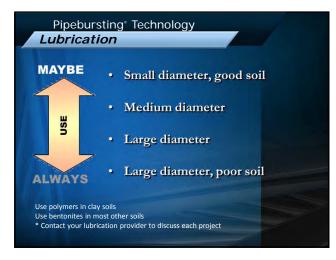


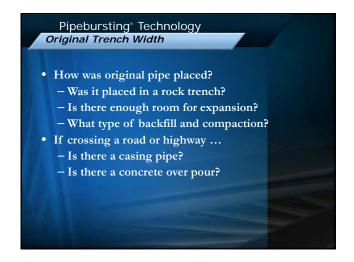












Pipebursting Technology

Adjacent Utilities

• Ground movement during a pipeburst operation may damage nearby pipes and structures.

- A general rule, both horizontal and vertical distance between the pipe to be burst and the existing adjacent pipe should be at least two diameters of the replacement pipe. (e.g. 8" to 10" pipeburst should be 20" clear (horizontal and vertical) from all utilities)

